

Annual Report 2017



CHILD CARE SOLUTIONS

navigating the way to high quality child care

Our Vision: Every Child is cared for in a high quality, safe and nurturing environment that cultivates healthy development, early learning and joy.

Our Mission: Building excellence in early care and learning systems while advancing equal access for all children in our community. We accomplish this through education, advocacy and support for families and early childhood professionals.



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CHILD CARE SOLUTIONS

Management Team

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Krisi Cusa

Director of Professional Development

Shannon Gillen

Director of Operations

Beth Henderson

Director of Registration

Mike Ransom

Finance Director

Registration Services: Building a Strong Community of Child Care in CNY

36 New child care businesses opened with the assistance of Child Care Solutions.

34 Family Day Care Homes & **2** School Age Child Care Programs



Working to ensure the health & safety of CNY children, we investigated **102** complaints & completed **552** inspections.



Our staff provided **1,570** sessions of basic technical assistance to help assess and improve child care programs.

+21.5% Technical assistance sessions completed compared to previous year.

Parent Services: Connecting CNY Families to High Quality Child Care

+13%

Referrals & consults completed compared to previous year.

3,961

Families in Onondaga & Cayuga County received personalized referrals to meet their individual needs, and consultations on how to identify high quality child care programs.



"I got the referrals in the mail immediately, 1-2 days later. You provide a great service - I don't see anything that needs to be improved! It was nice to see how many resources you could provide to me."
- Onondaga County Parent

1,419

Legally Exempt providers enrolled, who provide care for families qualifying for county assistance to pay for care through the Child Care Subsidy program.



Professional Development: Helping Providers Enhance The Quality of Their Care

We offered **296** professional development opportunities for **4,448** attendees.



153 Providers are now Red Cross certified in CPR & First Aid.

55 Onsite training workshops were held for **1,102** employees.

+5.5% Increase in attendance compared to previous year.

32 Providers completed the Health & Safety course, which must be completed prior to opening a home day care business in NY.



137 Providers learned how to safely administer medications to children in their program through the Medication Administration Training (MAT) course.

Provider Services: Promoting Wellness & Healthy Growth Through CACFP

The federally funded Child and Adult Care Food Program (CACFP) is designed to help ensure that children are served meals and snacks that meet their nutritional needs.

Each month an average of **180** providers in CNY participate in CACFP.



Last year, CACFP reimbursed the food costs for **828,967** meals and snacks meeting USDA requirements.

Helping a monthly average of **2,148** CNY children establish healthy eating habits for life.



We held two successful professional development conferences focused on giving providers the tools they need to address and prevent challenging behavior in their programs. **Building Better Behavior** was held in October 2016, and **Positive Behavior = Positive Growth** was held March 2017. A total of **212** providers from Central New York were in attendance.

Our Donors: Helping Us Achieve Our Mission Through Financial Contributions

Child Care Solutions offers a sincere **thank you** to the following individuals & organizations for their generous support throughout the 2016-2017 Fiscal Year - ***we couldn't do it without you!***

Michele Abdul Sabar Kahlill Adames Allyn Foundation Lauren Baker Bell Tenant Champions Christopher Berg Jim Bernardone Lora Lee Buchta CNY Community Foundation Erin Collins Dannible & McKee, LLP Delmonico Insurance Agency Mary Earl	Exelon Corp Firely, Moran, Freer & Eassa, CPA, P.C. Odalis Gaskins-Ginarte Shannon Gillen Haun Welding Supply Alice Honig King & King Architects KS & R Peggy Luizzi & David Michel Susan Marvin John McGraw Denise Milde Linda Mocciano	Elizabeth Naughton Mary Naughton Oliva Properties, LLC Pathfinders CTS, Inc. Stella Penizotto Joan Royle Lori Schakow Ana Sojo Kerry Tarolli Nancy Tehan Truist United Way of Cayuga Co
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Financial Summary Fiscal Year 2016-2017

Complete financial statement is available on our website.



- **Department of Health Program Grants**
\$1,342,545
- **Office of Children & Family Services**
\$912,259
- **Onondaga County Program Grants**
\$698,409
- **United Way**
\$45,230
- **Program Grants**
\$6,683
- **Discretionary Income & Contributions**
\$207,243

Total Revenue:
\$3,212,369

95%
Of Child Care Solutions' expenses were **directly related** to programming for the fiscal year ending August 31, 2017



- **Programming & Services**
\$2,926,921
- **Administrative & Fundraising**
\$138,399
- **Special Events**
\$20,751

Total Expenses:
\$3,086,071



www.childcaresolutionscny.org

